MISSOURI & CANADA
Partners in security & prosperity

Photo: Ostara

Protecting water and growing the future

In 2022, Canadian clean tech company **Ostara** broke ground on its new production facility in St. Louis, which created 40 new jobs and generated a $25 million capital investment. The barge-served Crystal Green® fertilizer facility is now operating as Ostara's largest in the U.S. The company believes that St. Louis was a natural choice to produce their environmentally-friendly product, which won a $7.6 million U.S. Department of Agriculture grant in 2023 to support innovative made-in-America fertilizers.

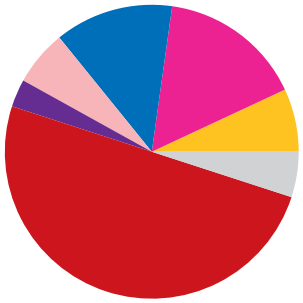
Ostara develops technologies to manage phosphorous and nitrogen sustainably, reducing the amount released into the environment while improving crop yields. The St. Louis facility produces 200,000 tons per year, helping limit nutrient spikes and algal blooms in waterways throughout the country.

This shows how Canadian investments in Missouri creates local jobs and supports regional industries like agriculture.

192 Canadian-owned companies employ 16,050 workers in Missouri

Missouri sells more goods to Canada (its #1 export market) than to its next three largest foreign markets combined — Mexico, Israel, & Germany

Missouri
exports $5.8 billion
in goods to Canada annually



Goods exports by industry

- Agriculture (7%)
- Chemicals (16%)
- Equipment & machinery (13%)
- Minerals & metals (6%)
- Plastics & rubbers (3%)
- Transportation (50%)
- Other (5%)

Missouri exports $1.3 billion in services to Canada, including

Travel (including for education)	$386 million
Business services	$318 million
Financial services	$216 million
Charges for the use of intellectual property	$168 million
Telecommunications, computer & IT services	$88 million

Top Missouri goods exports to Canada

Trucks	$2.5 billion
Soaps, candles & waxes	$161 million
Plastics & plastic articles	$142 million
Aluminum & aluminum articles	$125 million
Fertilizers	$125 million
Animal feed & food industry residues	$100 million
Pharmaceutical products	$92 million
Motor vehicle parts	$88 million
Pasta, breads & cereal preparations	$85 million
Iron & steel tubes, pipes & sheets	$82 million

Photo: CPKC

The cool future of USMCA rail trade

Kansas City is the lynchpin of the **Canadian Pacific Kansas City Limited** (CPKC) network, the first and only single-line railroad connecting Canada, the U.S., and Mexico. To capitalize on this tri-national infrastructure, in August 2025, temperature-controlled logistics leader Americold partnered with CPKC to supplement their Kansas City interchange with a new $127 million import-export hub. The 335,000 square foot cold storage facility created 190 new jobs for Missouri, and increased flexibility and cargo clearance capacity for companies using CPKC to transport goods across all of North America. This Calgary-headquartered railroad, and its surrounding investment, is one example of how Missouri benefits from continued trade across the three countries.

Photo: IKO

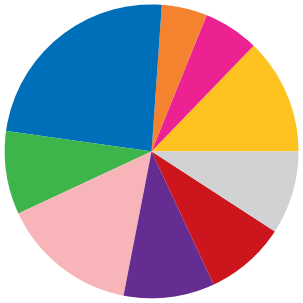
Supporting new construction across Missouri

Alberta-born **IKO Industries** is a global authority on roofing, insulation, and waterproofing, and it continues to invest its expertise in Missouri. The company broke ground in June 2025 on a new $120 million granule facility in Bismarck, for its subsidiary **Bismarck Granules,** which will supply its shingle manufacturing plants throughout the United States. The 220,000 square foot facility includes storage domes and dedicated rail infrastructure and brought 50 permanent jobs to Bismarck.

Missouri

imports $3.6 billion

in goods from Canada annually



Goods imports by industry

- Agriculture (13%)
- Chemicals (6%)
- Energy (5%)
- Equipment & machinery (24%)
- Forest products (9%)
- Minerals & metals (15%)
- Plastics & rubbers (10%)
- Transportation (9%)
- Other (9%)

Top Missouri goods imports from Canada

Engines & turbines	$384 million
Plastics & plastic articles	$268 million
Aluminum & aluminum articles	$170 million
Crude petroleum	$162 million
Copper & copper articles	$137 million
Paper & paperboard	$132 million
Motor vehicle parts	$118 million
Cereals	$108 million
Rubber & rubber articles	$87 million
Lead & lead articles	$85 million

May 2026

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2025 data. ***U.S. Census Bureau****: goods trade, Canada's export ranking (2/2026 release).* ***Trade Partnership Worldwide****: 2024 services exports (2/2026 release).* ***Dun & Bradstreet****: Canadian-owned businesses operating in the U.S. (2/2026 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.*

CONTACT THE CONSULATE GENERAL IN CHICAGO

TWO PRUDENTIAL PLAZA, 180 NORTH STETSON AVENUE, SUITE 2400, CHICAGO, IL 60601

Claire Kennedy
Consul General
chcgo@international.gc.ca
(312) 616-1860

@CanCGChicago
canada.ca/canada-in-chicago

Canada