NORTH CAROLINA & CANADA
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AVL creates jobs in Charlotte

AVL Manufacturing, a Canadian leader in power generation enclosures, is making a major investment in Charlotte with a $56 million facility that will create 325 jobs. AVL specializes in custom enclosures for large-format standby power generators, serving industries such as data centers, construction, and emergency management.

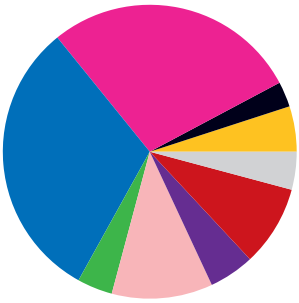
The new 232,000-square-foot plant will enhance AVL's ability to meet growing U.S. demand while also strengthening export opportunities across North America. The company's president, Vince Dicristofaro, said: "We didn't just choose a location; we chose a community. Charlotte's spirit of collaboration and its talented workforce made it the clear choice for our American-based home. We are excited to tap into this talent pool as we establish our state-of-the-art manufacturing facility and create meaningful careers for the residents of this city and deliver unparalleled products to our customers."

This expansion underscores the deep trade and investment ties between Canada and North Carolina. Products manufactured in North Carolina will not only serve domestic customers but also flow into Canadian markets, reinforcing the reliable supply chains that drive growth in both countries.

266 Canadian-owned companies employ 42,500 workers in North Carolina

Canada is the #1 export market for most states, including North Carolina

North Carolina
exports $8.6 billion
in goods to Canada annually



Goods exports by industry

- Agriculture (5%)
- Apparel & textiles (3%)
- Chemicals (28%)
- Equipment & machinery (31%)
- Forest products (4%)
- Minerals & metals (11%)
- Plastics & rubbers (5%)
- Transportation (9%)
- Other (4%)

North Carolina exports $2.5 billion in services to Canada, including

Business services	$697 million
Travel (including for education)	$671 million
Financial services	$592 million
Charges for the use of intellectual property	$375 million
Transport	$67 million

Top North Carolina goods exports to Canada

Pharmaceutical products	$1.8 billion
Copper & copper articles	$457 million
Plastics & plastic articles	$348 million
Engines & turbines	$252 million
Trucks	$208 million
Compressors & pumps	$186 million
Optical, medical & precision instruments	$173 million
Paper & paperboard	$164 million
Motor vehicle parts	$160 million
Perfumes, essential oils & toiletries	$150 million

Growing renewable energy capacity with Opsun

Opsun Corporation, a Canadian manufacturer of bifacial solar racking systems headquartered in Quebec City, is expanding into the U.S. with a new $17 million facility in High Point. The new facility, covering about 54,000 square feet, is expected to create 32 new jobs and serve as a nationwide manufacture center for the company's commercial flat roof solar products.

By locating in North Carolina, Opsun strengthens its ability to meet growing demand for clean energy solutions while enhancing export opportunities across the Southeast. "We're thrilled to open our first US-based factory in such a booming economic and strategic center" said François Gilles-Gagnon, President of Opsun Corporation.

"This new facility will be a key to Opsun's growth in the USA, and together with our North Carolina workforce and local suppliers, we will help drive the growth of solar installations across the state and throughout the United States. Opsun always sourced all components in North America and this new U.S. facility reinforces our commitment for domestically made, high performance solar mounting systems."

Opsun's expansion demonstrates how Canadian innovation is fueling growth in North Carolina. Products manufactured in High Point will serve customers across the U.S. and Canada, reinforcing the importance of cross-border collaboration in advancing sustainable energy infrastructure.

North Carolina

imports $4.6 billion

in goods from Canada annually

Goods imports by industry

- Agriculture (17%)
- Chemicals (9%)
- Equipment & machinery (20%)
- Forest products (11%)
- Minerals & metals (13%)
- Plastics & rubbers (12%)
- Transportation (6%)
- Other (12%)

Top North Carolina goods imports from Canada

Plastics & plastic articles	$496 million
Pearls, gems, precious metals & jewelry	$207 million
Softwood lumber	$185 million
Paper & paperboard	$183 million
Pharmaceutical products	$162 million
Tobacco products	$154 million
Salt, sulfur, earth & stone, lime & cement	$154 million
Animal meats	$141 million
Furniture & bedding	$140 million
Pasta, breads & cereal preparations	$127 million

May 2026

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2025 data. ***U.S. Census Bureau****: goods trade, Canada's export ranking (2/2026 release).* ***Trade Partnership Worldwide****: 2024 services exports (2/2026 release).* ***Dun & Bradstreet****: Canadian-owned businesses operating in the U.S. (2/2026 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.*

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