NORTH DAKOTA & CANADA
Partners in security & prosperity

Canadian investment expands U.S. plant-based food production

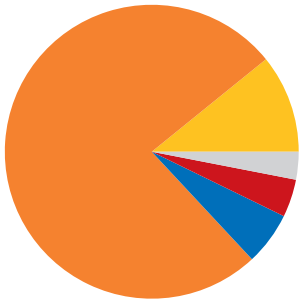
Regina-based **AGT Foods** is a global leader in plant-based proteins and value-added processing of pulses, grains, and staple foods. In the United States, **AGT Foods USA** employs nearly 200 North Dakotans to transform locally grown peas, lentils, chickpeas, and beans into high-quality ingredients and finished products for global markets.

AGT recently opened a multi-million-dollar Extrusion Center of Excellence in Minot. This facility positions Minot as a hub for innovation in pulse-based products, producing gluten-free pasta, crispy snacks, plant-based meat alternatives, and texturized proteins. With an initial capacity of over 9 million pounds of gluten-free pasta and the ability to expand to 40 million pounds, it is among the largest facilities of its kind in the world. AGT investments in North Dakota strengthen the state's role as a leader in value-added agriculture, creating jobs and supporting local farmers while meeting growing global demand for sustainable, plant-based foods. This is one example how Canadian investments in North Dakota create local jobs and strengthens regional industries.

74 Canadian-owned companies employ 3,050 workers in North Dakota

North Dakota sells more goods to Canada (its #1 export market) than to all other countries combined

North Dakota exports $7.0 billion in goods to Canada annually



Goods exports by industry

- Agriculture (11%)
- Energy (76%)
- Equipment & machinery (6%)
- Transportation (4%)
- Other (3%)

North Dakota exports $287 million in services to Canada, including

Transport	$216 million
Financial services	$21 million
Travel (including for education)	$18 million
Business services	$16 million
Charges for the use of intellectual property	$7 million

Top North Dakota goods exports to Canada

Fuel oil	$3.9 billion
Crude petroleum	$1.2 billion
Beverages & alcohol	$228 million
Tractors	$206 million
Cereals	$154 million
Electricity	$144 million
Agricultural machinery	$119 million
Oil seeds	$118 million
Natural gas & other gases	$91 million
Animal feed & food industry residues	$88 million

Photo: General Mills

Regenerative agriculture, Cheerios, and Canadian oats

As part of a commitment to advance regenerative agriculture practices on one million acres of North American farmland by 2030, Minnesota-based **General Mills**, one of the world's largest food companies, is providing support to dozens of oat farmers across Saskatchewan, Manitoba, and North Dakota.

The farmers participate in a regenerative agriculture oat pilot project, which includes individualized coaching and other tools. This region of the Midwest and Canadian Praries provides the oats for Cheerios and other leading General Mills brands. This partnership supports North America's food security and empowers farmers.

Grand Farm: Connecting Canadian AgTech to North Dakota fields

North Dakota's agriculture innovation ecosystem is anchored by **Grand Farm**, an Emerging Prairie initiative that brings together startups, corporations, growers, researchers, and government at its 590-acre Innovation Campus in Casselton.

Grand Farm convenes global partners to conduct field trials and host events and programs to solve challenges for Great Plains, Upper Midwest, and Canada's Prairie growers. New Brunswick-based **Picketa Systems**, specializing in in-field plant tissue analysis, is exploring opportunities in North Dakota with support from a $75,000 state Agricultural Product Utilization Commission grant. Other Canadian innovators — Ontario's **Upside Robotics** and Alberta's **Sultech Global** — joined Grand Farm's 2025 Cultivate conference and are pursuing further partnerships in the state.

This collaboration between Canadian companies and North Dakota farmers means more innovations in AgTech which leads to long-term success for farmers and businesses.

North Dakota

imports $2.7 billion

in goods from Canada annually

Goods imports by industry

- Agriculture (15%)
- Chemicals (14%)
- Energy (17%)
- Equipment & machinery (18%)
- Minerals & metals (8%)
- Transportation (10%)
- Other (18%)

Top North Dakota goods imports from Canada

Crude petroleum	$226 million
Oil seeds	$201 million
Fertilizers	$173 million
Iron & steel tubes, pipes & sheets	$132 million
Agricultural machinery	$113 million
Inorganic chemicals	$101 million
Fuel oil	$101 million
Compressors & pumps	$91 million
Vegetables	$67 million
Cereals	$63 million

May 2026

*Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2025 data. **U.S. Census Bureau**: goods trade, Canada's export ranking (2/2026 release). **Trade Partnership Worldwide**: 2024 services exports (2/2026 release). **Dun & Bradstreet**: Canadian-owned businesses operating in the U.S. (2/2026 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.*

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