

# VIRGINIA & CANADA

## Partners in security & prosperity



### Connected to the Commonwealth

Montréal-based **CGI**, with its U.S. headquarters in Fairfax, is among the largest IT and business consulting services firms in the world with operations in hundreds of locations across the globe. In communities across the U.S., CGI innovators pursue bold new solutions. By harnessing emerging technologies, agile methodologies and embedded teams, CGI takes on the toughest challenges to help their clients emerge transformed. CGI's Southwest Virginia Information Technology Center of Excellence employs nearly 400 CGI professionals in a state-of-the-art facility. Drawing skilled local talent from a feeder system of more than 8 colleges and universities, this location serves clients in the communications, financial services, government, health, manufacturing, retail and consumer services and energy sectors.



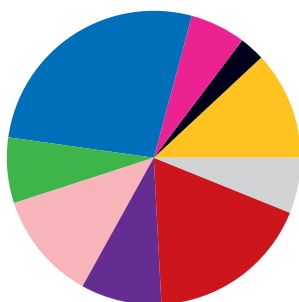
226 Canadian-owned companies employ 20,700 workers in Virginia



Virginia sells more goods to Canada (its #1 export market) than to its next two largest foreign markets combined — Mexico & Germany

### Virginia

**exports \$2.9 billion**  
in goods to Canada annually



**Goods exports by industry**

- Agriculture (12%)
- Apparel & textiles (3%)
- Chemicals (6%)
- Equipment & machinery (27%)
- Forest products (7%)
- Minerals & metals (12%)
- Plastics & rubbers (9%)
- Transportation (18%)
- Other (6%)

### Virginia exports \$2.4 billion in services to Canada, including

Business services.....	\$760 million
Travel (including for education).....	\$585 million
Charges for the use of intellectual property...	\$520 million
Financial services.....	\$228 million
Telecommunications, computer & IT services..	\$163 million

### Top Virginia goods exports to Canada

Tractors.....	\$354 million
Plastics & plastic articles.....	\$252 million
Paper & paperboard.....	\$160 million
Paper & printing machinery.....	\$145 million
Aluminum & aluminum articles.....	\$116 million
Heating, cooling & refrigeration equipment....	\$67 million
Electric motors & generators.....	\$64 million
Rope, twine, yarn & felt.....	\$61 million
Optical, medical & precision instruments.....	\$57 million
Animal meats.....	\$57 million



Bear Island facility. Photo: Cascades

## Cascades in Ashland

In May 2023, **Cascades** produced its first roll of containerboard at its Bear Island, Virginia mill. The new machine produces high-quality, lightweight, 100% recycled linerboard and medium (fluting paper) for the North American market. The new line of Cascades XP linerboard manufactured in Bear Island will provide a full range of lighter weight grades to complement Cascades' current line of regular and heavyweight grades. Made from 100% recycled fiber, these new containerboard grades will provide the same consistency and reliability for high-speed quality converting.



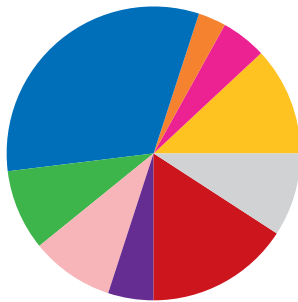
## Canada invests in Virginia

Exports to Canada support 25,550 employees in Virginia in addition to the 20,700 employees at Canadian-owned businesses across the commonwealth. Virginia exports \$5.3 billion in goods and services to Canada.

Canadian-owned companies, including **CGI, Sunrise Senior Living, Oberon Associates** and **RBC**, are major contributors to Virginia's economy. They employ residents in every sector and contribute to the local economy by paying salaries and local taxes and purchasing goods and services in their supply chain.

## Virginia

**imports \$3.3 billion**  
in goods from Canada annually



- Agriculture (12%)
- Chemicals (5%)
- Energy (3%)
- Equipment & machinery (32%)
- Forest products (9%)
- Minerals & metals (9%)
- Plastics & rubbers (5%)
- Transportation (16%)
- Other (9%)

## Top Virginia goods imports from Canada

- Aircraft & parts..... \$357 million
- Paper & paperboard..... \$164 million
- Heating, cooling & refrigeration equipment...\$156 million
- Plastics & plastic articles..... \$154 million
- Engines & turbines..... \$143 million
- Aluminum & aluminum articles..... \$104 million
- Optical, medical & precision instruments..... \$100 million
- Furniture & bedding..... \$99 million
- Electric motors & generators..... \$89 million
- Pasta, breads & cereal preparations..... \$76 million

March 2026

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2025 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2026 release). **Trade Partnership Worldwide:** 2024 services exports (2/2026 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (2/2026 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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